



CAPABILITIES STATEMENT

Primary NAICS Codes

561210 Facilities Support Services
238220 Plumbing, Heating, and Air-Conditioning Contractors
561720 Janitorial Services

Founded in 2001 by U.S. Air Force veteran Paul Smallwood, FlowSense, LLC is a Service-Disabled Veteran-Owned Small Business providing facility support services to federal and mission-critical facilities nationwide. With more than two decades of federal performance, FlowSense supports healthcare, defense, and civilian agency infrastructure through disciplined execution, technical expertise, and a commitment to operational reliability.

FlowSense performs as a prime contractor under federal acquisition vehicles and delivers integrated mechanical, electrical, life-safety, generator, environmental, and custodial services within active and occupied facilities.

Core Competencies

Facilities Operations & Maintenance (O&M)

Integrated facility support services including preventative maintenance, corrective repairs, and coordinated system support across mechanical, electrical, custodial, environmental, and life-safety disciplines in mission-critical environments.

Mechanical Systems

Inspection, preventative maintenance, repair, and servicing of HVAC and mechanical systems including chillers, boilers, air handling units, cooling towers, pumps, and variable frequency drives. Services are performed in accordance with OEM requirements, utilizing factory-trained technicians where applicable.

Electrical Power & Testing

Electrical inspection, testing, and maintenance of power distribution systems including switchgear, breakers, transformers, automatic transfer switches, and arc flash studies. Services are performed in accordance with NFPA 70, NFPA 70E, and applicable NETA standards.

Generator & ATS Services

Preventative maintenance, inspection, load bank testing, and operational testing of emergency and standby generators and associated automatic transfer switches. Services are delivered in accordance with NFPA 110 and OEM guidelines to ensure system readiness and reliability.

Fire Safety Systems

Inspection, testing, and maintenance of fire alarm, fire suppression, and life-safety systems including fire extinguisher inspection, maintenance, recharging, and replacement in accordance with NFPA 72 and NFPA 10.

Janitorial & Aseptic Cleaning

Routine and aseptic cleaning services for healthcare, administrative, and secure federal facilities, supporting infection control, occupant safety, and continuous operations in active environments.

Environmental Health & Safety

Environmental risk-reduction services including cooling tower cleaning and disinfection, exhaust system support, and sanitation services supporting water safety, infection prevention, and regulatory compliance.

Elevator Systems

Preventative maintenance support, inspection coordination, repair oversight, and modernization assistance for elevator systems,



supported by Qualified Elevator Inspector certified personnel and aligned with ASME A17.1 and NAESA standards through certified partners.

Hood & Duct Cleaning

Commercial kitchen exhaust hood, duct, and fan cleaning performed in accordance with NFPA 96 requirements for federal healthcare and institutional food service environments.

Door Systems

Maintenance, repair, and installation support for automatic doors, access-controlled doors, and associated hardware ensuring ADA compliance and safe, reliable facility access.

Exterior Facility Support

Exterior facility services including exterior window cleaning and related building exterior maintenance activities coordinated to minimize disruption to occupied federal facilities.

Differentiators

Veteran-Led Federal Contractor

Founded by a U.S. Air Force veteran and operated under second-generation leadership with a long-standing focus on federal service delivery.

SDVOSB Prime with Federal Experience

Proven history of performance supporting federal healthcare, defense, and civilian agency facilities through recurring and task-based service contracts.

OEM-Aligned and Partner-Enabled Delivery

Work performed in accordance with OEM requirements using factory-trained technicians and certified partner firms where required by contract.

Certified and Code-Compliant Execution

Services delivered in accordance with NFPA, NETA, NAESA, OSHA, and applicable federal and agency-specific requirements.

Healthcare and Mission-Critical Expertise

Extensive experience operating in active healthcare and mission-critical environments requiring strict safety controls, infection prevention measures, and uninterrupted operations.

Multi-Disciplinary Service Delivery

Single-prime coordination across mechanical, electrical, generator, custodial, environmental, and life-safety systems to reduce risk and improve operational continuity.

Certifications, Standards & Compliance

FlowSense maintains SDVOSB status and a GSA Multiple Award Schedule and performs work in accordance with applicable industry standards through qualified, OEM-authorized, and certified partner firms where required.

Service-Disabled Veteran-Owned Small Business
GSA Multiple Award Schedule Contract GS-21F-007AA



Work performed in accordance with applicable standards including:

NFPA 70 and NFPA 70E Electrical Safety
NETA Electrical Testing Standards
NFPA 110 Emergency Power Systems
NFPA 72 Fire Alarm Systems
NFPA 10 Fire Extinguishers
NFPA 96 Kitchen Exhaust Systems

Qualified Elevator Inspector support through certified partners
OEM factory-trained technicians provided where required
OSHA-compliant safety programs implemented across all projects

Representative Federal Past Performance

Department of Veterans Affairs

Facility support services performed at certain medical centers and federal facilities including HVAC and mechanical systems maintenance, generator and automatic transfer switch services, electrical testing and arc flash studies, fire and life-safety systems support, environmental health services, janitorial and aseptic cleaning, hood and duct cleaning, door systems, and elevator support.

Department of Defense

Mechanical system support, equipment procurement, and facility infrastructure services performed at select military installations.

Civilian Federal Agencies

Mission-critical facility services including emergency power system upgrades, electrical infrastructure support, and ongoing facility maintenance performed at certain civilian agency locations.

Company Information

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